Closure Impact Analysis Report Leigh-on-Sea Branch

HSBC UK is a founding signatory to the industry wide Access to Banking Standard introduced by UK Finance in May 2017 (and previously the Access to Banking Protocol).

We continually review our branch network to ensure our branches are in the right locations which reflect the long-term changes in the way customers choose to bank with us. Retaining a sustainable branch network is extremely important to us and we need to ensure it is fit for the future. Over the past 5 years the number of customers using HSBC branches has fallen by a third. Nine in ten customers’ (90%) contact with the bank is now completed via the telephone, internet or smartphone and 99% of cash withdrawals are made at an ATM. The emergence of social media as a tool used by customers has also been stark, with a five-fold increase in cases being handled over the last two years.

As a result, we sometimes have to make the difficult decision to close branches. This is, however, after following an extensive evaluation of external and internal information, which includes a full study of customer activity at the branch, the availability of alternative services in the area and any other market conditions which may have an impact on the usage of the branch.

We have therefore decided to close Leigh-on-Sea branch on 09 October 2020. The following summarises some of the information used in reaching this decision as well as how you will be able to continue to access your usual banking services once your local branch has closed.

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**Leigh-on-Sea Branch Details**

Due to re-open on Monday 3 August 2020

**Opening Hours:**
Monday, Wednesday and Friday 10:00 – 14:00

**Address:**
26 Broadway, Leigh-on-Sea, Essex, SS9 1AN

**Facilities:**
24hr cash machine
A range of self-service machines
Counter service
Disabled access

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**Usage of Leigh-on-Sea Branch**

- Visits by personal customers are 50% lower than a typical HBSC UK branch*
- Visits by business customers are 25% lower than a typical HBSC UK branch*
- The number of counter transactions is 34% lower than a typical HBSC UK branch*
- Leigh-on-Sea has 2 ATMs and usage is 35% lower than the average HSBC UK ATM in an urban area

*Please refer to the Glossary of terms on Page 6

Information correct at time of publication

July 2020
Assessment of the impact of the closure on customers

As part of the analysis used to inform our decision to close this branch HSBC UK considered:

- The number of personal and small business branch users affected
- The age profile of branch users (i.e. both older and younger users)
- The number of vulnerable and other branch users who are more dependent on their branch than others (including but not limited to customers that are disabled, elderly, digitally excluded and/or lower income customers)
- The distance to alternative banking services

The availability of alternative ways to bank for customers who live locally or travel to use this branch is considered suitable.

Leigh-on-Sea customers are already banking in other ways

**Personal Customers**
78% of personal customers who use this branch are already registered for Online Banking and/or Telephone Banking
53% of personal customers who use this branch also use other HSBC branches
Of the 47% of personal customers who do not use other branches, 89% use other methods of banking

**Business Customers**
54% of business customers who use this branch also use other HSBC UK branches
Nearby HSBC UK Branches

Following the closure you can continue to use any HSBC UK branch for your day-to-day banking. However, accounts held at Leigh-on-Sea branch will be administered from Southend-on-Sea branch. Key account details such as your sort code and account number will not change.

Details about branches in the area, including the nearest alternative branches to Leigh-on-Sea can be found below. For more information on the location of these branches and the services they offer please visit http://www.hsbc.co.uk/branch-finder

**Southend-on-Sea**
1-3 The Broadway, London Road,
Southend-on-Sea, Essex, SS1 1TJ

**Driving:** 2.7 Miles* (10-16 mins*)

**Opening Hours:**
Monday to Friday 10:00 – 16:00

**Facilities:**
- 24hr cash machines
- A range of self-service machines
- Counter service
- Disabled access

**Rayleigh**
48 High Street, Rayleigh, Essex, SS6 7JH

**Driving:** 5.1 Miles* (14-26 mins*)

**Opening Hours:**
Monday to Friday 10:00 – 14:00

**Basildon**
33 Town Square, Basildon, Essex, SS14 1BA

**Driving:** 11.1 Miles* (22-40 mins*)

**Opening Hours:**
Monday to Friday 10:00 – 14:00*
*with effect from 20 July 2020 the opening hours will change to 10:00 – 16:00

**Covid-19**

Most of our branches are still open, but on reduced hours and offering limited services*. Before visiting a branch please check our opening hours by either visiting [http://www.hsbc.co.uk/branch-finder](http://www.hsbc.co.uk/branch-finder) or calling us on 03457 404404. Our contact centre hours have also changed. Personal banking lines are open 8am-8pm everyday and Business lines are open 8am-6pm Monday-Friday. Please only come into branch or call us if it’s urgent, so we can help those most in need. See what you can do through online and mobile banking without leaving home.

*We can still help with cash deposits and withdrawals, bill payments, changes of address and some other services. However, we won’t be able to help with things such as appointments, new products or account openings.

**Post Office®**

The agreement we have with the Post Office® allows our personal customers to use any of the Post Office® counters to pay in cash or cheques, withdraw money and check their balances.

Using their HSBC UK Business Debit Card, business customers can use any of the Post Office® counters to pay in cash or cheques, withdraw money and check their balance. Varying limits will apply to cash transactions and customers should check this in advance with the local Post Office®.

The nearest Post Office to Leigh-on-Sea branch is:
101 Broadway West, Leigh-on-Sea, Essex, SS9 2BU

**Driving:** 0.2 Miles* (2 mins*)

**Walking:** 0.2 Miles* (4 mins)

**Opening Hours:**
Monday to Friday 08:30 – 18:30 and Saturday 09:00 – 17:00

For more information and details of other post office branches visit [www.postoffice.co.uk](http://www.postoffice.co.uk)

*Post Office® and the Post Office logo are registered trademarks of Post Office Limited.
*Distances are based on postcode.
*Between hours of 9am – 5pm.
Information correct at time of publication
Other Local Services

ATMs
There are 19 ATMs within a 0.99 mile radius, of which 13 are fee free. As there is access to fee free cash near Leigh-on-Sea HSBC UK will not be installing an ATM following closure.

More information on nearby ATMs can be found at the link ATM locator www.link.co.uk

PayPoint
10 stores within a 0.95 mile radius have PayPoint available where customers can pay bills and transfer money. For further details visit the PayPoint website at www.paypoint.com

Cashback
Cashback services are also available in leading supermarkets where customers can get cash along with their goods when paying by debit card.

Alternative Banks
Nationwide – 73 Broadway, Leigh-on-Sea
Barclays – 10 Broadway, Leigh-on-Sea
Santander – 85 The Broadway, Leigh-on-Sea

Parking
Nearby parking to alternative branches or alternative facilities can be found by visiting www.parkopedia.co.uk and entering the town or postcode.

Transport Links
To plan your journey to our alternative branches visit www.traveline.info and enter the town or postcode.
Other Ways to Bank

**Personal Customers**
Use our Telephone, Online and Mobile Banking services:
You can carry out most day-to-day banking transactions by calling our Telephone Banking team or you can manage your account(s) and payments using our Online Banking service, Mobile Banking App or PayM.

**Telephone Banking:**
HSBC UK customers 03457 404 404
HSBC UK Jade & Premier customers 03457 70 70 70

**Online Banking:**
[www.hsbc.co.uk/personal](http://www.hsbc.co.uk/personal)

**HSBC UK Mobile Banking and PayM:**
Available on iPhone, iPad iOS 9 and above and Android OS version 5 and above.

**Business Customers**
Use our Telephone, Internet and Mobile Banking services:
You can carry out most day-to-day banking transactions by calling our Business Telephone Banking team or you can manage your account(s) using our Business Internet Banking service or Mobile Banking App.

**Telephone Banking:**
HSBC UK Business customers 03457 60 60 60

**Business Internet Banking:**
[www.hsbc.co.uk/business](http://www.hsbc.co.uk/business)

**Mobile Banking:**
Available on smartphone or via our App available on iPhone, iPad if you use Safari web browser, and AndroidTM devices.

**Inter-Bank Agency Agreement:**
HSBC also participates in the Inter-Bank Agency Agreement (IBAA) which enables business customers to use counters at other banks, subject to quarterly charges.

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*Information correct at time of publication*
## Glossary of terms used in this document

<table>
<thead>
<tr>
<th>Term Used</th>
<th>Definition</th>
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<tbody>
<tr>
<td>Access to Banking Standard</td>
<td>The Standard, overseen by the Lending Standards Board, aims to help minimise the impact of branch closures on customers and local communities</td>
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<tr>
<td>Counter Transactions</td>
<td>Customers undertaking cheque deposits, cash withdrawals and deposits</td>
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<td>Customer</td>
<td>A customer is anyone who holds HSBC UK products and uses the branch</td>
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<tr>
<td>Footfall</td>
<td>Average number of visits to the Branch over a 12 month period</td>
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<tr>
<td>Nearest Alternative Branch</td>
<td>Based on road distances between the closing branch and the next closest branches. Source Google maps based on post codes</td>
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<tr>
<td>Telephone, Online or Mobile Banking</td>
<td>Percentage of customers utilising these channels to meet their daily banking needs including, but not limited to, transfers, payments, speaking with an advisor, checking balances and statements</td>
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<tr>
<td>UK Finance</td>
<td>UK Finance is a trade association for the UK banking and financial services sector, formed on 1 July 2017</td>
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<tr>
<td>Visits per customer</td>
<td>A visit per customer is counted once per day s/he visits the branch where a transaction is performed or a service is provided that interacts with HSBC UK bank systems</td>
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<tr>
<td>Visits</td>
<td>Visits are defined by the volume of visits made by a customer at the branch in a particular month</td>
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<tr>
<td>Vulnerable Customers</td>
<td>Including but not limited to customers that are disabled, elderly, digitally excluded and lower income customers</td>
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